

Merafe Resources Limited (Incorporated in the Republic of South Africa) (Registration number 1987/003452/06) Share Code: MRF ISIN: ZAE000060000 (Merafe or the Company or the Group)



# **REVIEWED RESULTS**

For the six months ended 30 June 2009



## **COMMENTARY**

In compliance with the JSE Limited Listings Requirements, Merafe Resources Limited Group (Merafe) prepared its interim financial report for the six months ended 30 June 2009 in accordance with IAS34: Interim Financial Reporting. The accounting policies adopted are consistent with those applied in the annual financial statements for the year ended 31 December 2008

The historical interim financial information of Merafe was reviewed by the Group's auditors, KPMG Inc. Their unqualified review report is available for inspection at the Company's registered address.

Merafe's income is generated from the Xstrata-Merafe Chrome Venture (the Venture), the market leader in ferrochrome, with a total managed capacity of 1,98 million tonnes of ferrochrome production per annum. Merafe shares in 20,5% of the earnings before interest, taxation, depreciation and amortisation (EBITDA) from the Venture.

The first six months of 2009 has proven to be a very challenging period for Merafe, with an EBITDA loss of R74,7 million. The loss is primarily as a result of the decrease in the average European benchmark ferrochrome price from 156,5USc/lb in the first half of 2008 to 79USc/lb in the first quarter of 2009 and 69USc/lb in the second quarter of 2009. This, coupled with the rapid strengthening of the rand in the second quarter of 2009, also contributed to the EBITDA loss.

Merafe's share of saleable ferrochrome production decreased by 15% from 150 500 tonnes in the first half of 2008 to 128 100 tonnes in the first half of 2009. The decrease in saleable ferrochrome production was mainly attributable to a decrease in demand for ferrochrome in the first quarter of 2009 as a result of the global economic slowdown.

Merafe's share of EBITDA loss from the Venture for the six months ended 30 June 2009 was R56,5 million. The EBITDA loss from the Venture includes Merafe's attributable share of standing charges from the temporary suspension of furnaces and mining operations of R116 million. After accounting for corporate costs of R15,1 million and a share-based payment expense of R3,1 million, Merafe's EBITDA loss was R74,7 million. Depreciation increased period on period primarily as a result of the sustaining capital expenditure and the re-assessment of useful lives and residual values of

The loss and total comprehensive loss for the period is R84,2 million after taking into account depreciation of R50,5 million, net financing costs of R1,1 million, current tax of R1,9 million and deferred tax income of R44 million. The deferred tax income relates to R23 million recognised on the assessable loss and R21 million recognised on current temporary differences primarily relating to property, plant and equipment. The balance of unredeemed capital expenditure is estimated to be R135,5 million at 30 June 2009.

Merafe started the year with a cash balance of R540 million. After paying current tax of R88 million, recognising a foreign exchange loss on cash held in US\$ of R44 million and investing R84 million in capex, Merafe still managed to generate R142 million in cashflows, closing with a healthy cash balance at 30 June 2009 of R466 million. As ferrochrome production increases, the Venture will experience a buildup in working capital. With its strong cash balance and available banking facilities the Company is well placed in this regard. Merafe has a R350 million long-term debt due to be repaid in one instalment on 31 December 2012. Merafe has agreed to cede R90 million of its cash balance to its bankers, ABSA Capital.

The Venture operated at an average ferrochrome production capacity of 30% in the first half of 2009 in response to weak demand and growing stockpiles. The highly efficient Premus technology furnaces remained in operation resulting in improved ore consumption efficiency which increased by 8% from the prior period and increased electricity efficiency, which improved by 14% compared to the first half of 2008.

Despite improved efficiencies, variable costs rose by 24% due to ongoing inflationary pressures, which include a 27% increase in electricity prices and an average 64% increase in reductant prices. The cost of production, excluding standing charges, increased by 20% over the comparable period. However, cost savings initiatives limited fixed cost increases to approximately 8% period-onperiod. The initiatives included freezing all new appointments and promotions, reducing fixed term contract employees, reducing the use of contractors, limiting maintenance expenditure and eliminating overtime where possible.

Cost savings and efficiency initiatives enabled the Venture to avoid retrenching any permanent employees. The retention of the Venture's skilled labour force has proved to be very beneficial now that the Venture is seeing signs of a market upturn. Training programmes and maintenance and repairs were carried out at suspended operations during this period. Mining activities were scaled down according to smelter requirements and contractual production obligations at opencast operations were reduced to a minimum. UG2 ore consumption by the smelters as opposed to mined chrome ore was optimised to reduce input costs. Developments were curtailed to preserve cash in light of global economic conditions and poor market conditions. Lower chrome ore demand enabled the Venture to temporarily cease normal production at the Horizon mine and commence with the mine's development, which will increase the run-of-mine chrome ore capacity from 180 000 tonnes to 480 000 tonnes per annum in 2013.

In respect of Merafe Coal, an environmental impact assessment and an environmental management programme are currently being conducted at Bankfontein and Schoongezicht. Once the reports are finalised, they will be considered by Merafe's board of directors and the way forward will be determined.

Production of stainless steel melt weakened significantly in the first half of 2009, materially reducing global demand for ferrochrome. Global stainless steel melt production of 10,4 million tonnes in the first half of 2009 was approximately 30% lower than the comparative period in 2008 and 9% lower than the second half of 2008, with material reductions from Western European, Japanese and American producers. In contrast, China's stainless steel melt production for the first six months of 2009 was 20% higher than in the second half of 2008 and only slightly weaker than in the first half of 2008.

worldwide stockpiles led to a sharp fall in the European benchmark ferrochrome price from its record highs in the third quarter of 2008 of 205USc/lb to settle at 79USc/lb in the first quarter of 2009. Prices dropped further in the second guarter of 2009 to 69USc/lb.

Lower ferrochrome prices led to the majority of Chinese ferrochrome production becoming uncompetitive and consequently Chinese ferrochrome imports increased by 44% in the first half of 2009 compared to the same period in 2008. China's import of chrome ore for the first half of 2009 significantly decreased by 36% compared to the same period in 2008. Approximately 50% of Chinese chrome ore imports originated from South Africa.

Global stainless steel melt production started to recover towards the end of the second quarter and is likely to continue into the third quarter on the back of real demand and restocking. Increasing demand for ferrochrome, combined with lower global ferrochrome stocks, has resulted in a third quarter European benchmark ferrochrome price of 89USc/lb, an increase of 29% over the second quarter price. In response to the strengthening in demand for ferrochrome, the Venture has increased ferrochrome production capacity to 60% through the re-commissioning of several furnaces at the Venture's five ferrochrome operations. The Company is cautiously optimistic that demand will remain at current levels in the fourth quarter of 2009. The deferral of most planned expansions is expected to continue in South Africa and globally, in response to the current uncertain global economic outlook.

Merafe continued to maintain its strong cash position through the economic downturn. Inventory levels were reduced considerably and strong cash flows were generated from the unwinding of stockpiles. The strong rand continues to impact on earnings, however, the Company remains well positioned to withstand the present uncertain economic climate.

**Chris Molefe** 

Non-Executive Chairman

Sandton 4 August 2009 Steve Phiri Chief Executive Officer

## **KEY FEATURES**

- STRONG CASH BALANCE OF R466 MILLION
- CASH FLOWS FROM OPERATIONS OF R144 MILLION
- FERROCHROME INVENTORY REDUCED BY 42% IN THE LAST SIX MONTHS
- NET FINANCING COSTS DOWN BY 96%
- HEADLINE LOSS OF R84 MILLION EQUATING TO A LOSS OF **3 CENTS PER SHARE**

## GROUP CONDENSED STATEMENT OF COMPREHENSIVE INCOME

	Six months ended 30 June 2009 Reviewed R'000	Six months ended 30 June 2008 Reviewed R'000
Revenue	824 081	1 627 610
EBITDA Depreciation Net financing costs	(74 737) (50 507) (1 145)	893 601 (28 157) (28 097)
(Loss)/profit before taxation Taxation	(126 389) 42 203	837 347 (234 889)
Current taxation Deferred taxation Secondary taxation on companies	(1 898) 44 101 –	(799) (233 558) (532)
(Loss)/profit and total comprehensive (loss)/income for the period	(84 186)	602 458
(Loss)/earnings per share (cents) Diluted (loss)/earnings per share (cents) Headline (loss)/earnings per share (cents) Diluted headline (loss)/earnings per share (cents) Ordinary shares in issue Weighted average number of shares for the period Diluted weighted average number of shares for the period	(3) (3) (3) (3) (2 459 258 860 2 459 258 860 2 479 639 408	25 24 25 24 2 459 258 860 2 451 166 292 2 488 928 176

### **GROUP CONDENSED STATEMENT OF FINANCIAL POSITION**

	As at 30 June 2009 Reviewed R'000	As at 31 December 2008 Audited R'000
Assets		
Non-current assets	1 918 383	1 861 185
Property, plant and equipment	1 918 383	1 861 185
Current assets	1 614 782	1 893 165
Inventories Trade and other receivables Cash and cash equivalents	798 304 350 138 466 340	1 067 153 286 271 539 741
Total assets	3 533 165	3 754 350
Equity and liabilities		
Equity	2 398 272	2 479 338
Share capital Share premium Equity settled share-based payment reserve Retained earnings	24 593 1 244 072 18 706 1 110 901	24 593 1 244 072 15 586 1 195 087
Liabilities	1 134 893	1 275 012
Non-current liabilities	804 926	845 136
Loans and borrowings Provision for close down and restoration costs Deferred tax	365 439 34 356 405 131	366 174 29 730 449 232
Current liabilities	329 967	429 876
Loans and borrowings Financial liability Trade and other payables Current tax liability	1 298 8 723 319 930 16	1 200 11 466 331 364 85 846

Total equity and liabilities

GROUP CONDENSED STATEMENT OF CASH FLOWS			
	Six months ended 30 June 2009 Reviewed R'000	Six months ended 30 June 2008 Reviewed R'000	
(Loss)/profit before taxation Interest paid Interest received Depreciation Adjusted for non-cash items Adjusted for working capital changes	(126 389) 20 874 (19 729) 50 507 376 218 695	837 347 29 124 (1 027) 28 157 20 529 (641 918)	
Cash flows from operations Interest paid Interest received Taxation paid	144 334 (20 874) 19 342 (87 728)	272 212 (29 124) 1 027 (266)	
Cash flows from operating activities	55 074	243 849	
Cash flows from investing activities	(83 470)	(89 110)	
Proceeds on disposal of property, plant and equipment Acquisition of property, plant and equipment – expansionary Acquisition of property, plant and equipment – sustaining	(925) (82 545)	47 (82 035) (7 122)	
Cash flows from financing activities	(735)	(39 294)	
Proceeds from issue of shares Decrease in non-current borrowings	(735)	5 528 (44 822)	
Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at the beginning of the year Effect of exchange rate fluctuations on cash held	(29 131) 539 741 (44 270)	115 445 (153 469) 4 878	
Cash and cash equivalents at the end of the period	466 340	(33 146)	

3 533 165

3 754 350

GROUP STATEMENT OF CHANGES IN EQUITY		
	Six months ended 30 June 2009 Reviewed R'000	Six months ended 30 June 2008 Reviewed R'000
Share capital	24 593	24 593
Balance at the beginning of the period New shares issued during the period	24 593 -	24 494 99
Share premium	1 244 072	1 244 072
Balance at the beginning of the period Premium on new shares issued during the period	1 244 072	1 238 643 5 429
Equity settled share-based payment reserve	18 706	10 492
Balance at the beginning of the period Share-based payment	15 586 3 120	7 993 2 499
Retained earnings	1 110 901	769 854
Balance at the beginning of the period (Loss)/profit and total comprehensive (loss)/ income for the period	1 195 087 (84 186)	167 396 602 458
Balance at end of the period	2 398 272	2 049 011

Sponsor





Executive Directors: DS Phiri (Chief Executive Officer), B McBride, S Elliot Non-Executive Directors: CK Molefe, (Chairman), CJ Fauconnier, J Matlala, M Mthenjane, T Ramantsi, M Mamathuba, NB Majova, A Mahendranath (Company Secretary) Registered office: First floor, Block B, Sandton Place, 68 Wierda Road East, Wierda Valley, Sandton, 2196 Transfer Secretaries: Link Market Services South Africa (Pty) Limited