

ANNUAL RESULTS PRESENTATION

FOR THE YEAR ENDED 31 DECEMBER 2023



MERAFE
RESOURCES



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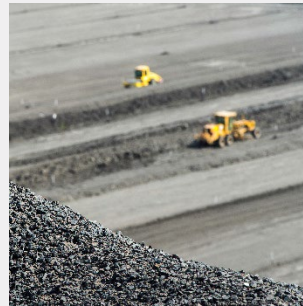
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AGENDA



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KEY FEATURES



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MARKET REVIEW



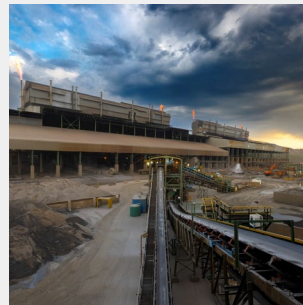
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OPERATIONAL REVIEW



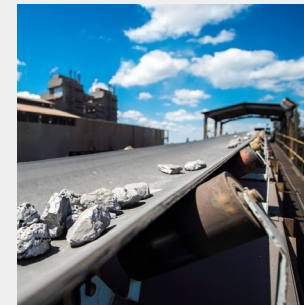
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FINANCIAL REVIEW



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DIVIDEND



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OUTLOOK



KEY FEATURES

IMPROVED FINANCIAL PERFORMANCE AMID CHALLENGING ENVIRONMENT

HEALTH AND SAFETY

- 2 fatalities
- TRIFR improved by 3% year-on-year

OPERATIONAL

- Lower ferrochrome and chrome production
- Smelting production efficiencies sustained
- Cost pressures continue
- Power and logistics challenges persist
- Contribution of Eastern PGMs operation
- Approval of NPA application to Eskom

MARKET

- Global market uncertainty
- Increase in global stainless-steel production
- Increase in global ferrochrome demand
- Improvement in chrome ore prices
- Weaker ZAR:USD exchange rate

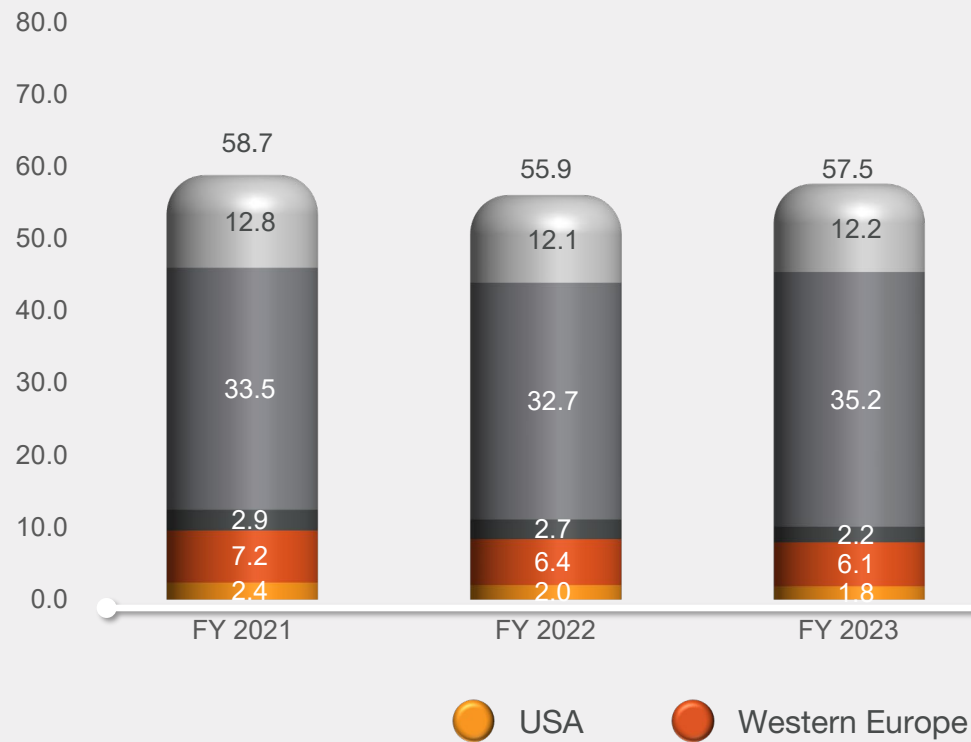
FINANCIAL

- Revenue up by 16% year-on-year
- Headline earnings per share of 60.1 cents
- Final ordinary cash dividend of 22 cents per share declared

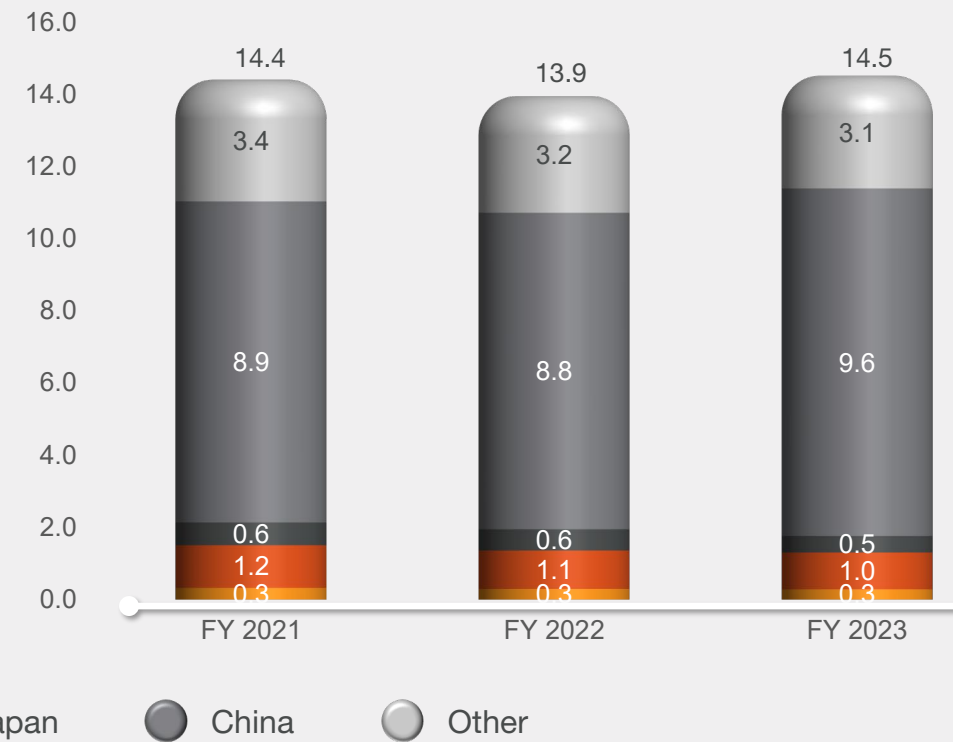
MARKET REVIEW

UPTICK IN STAINLESS STEEL PRODUCTION AND FERROCHROME DEMAND

Global stainless steel production (mt)



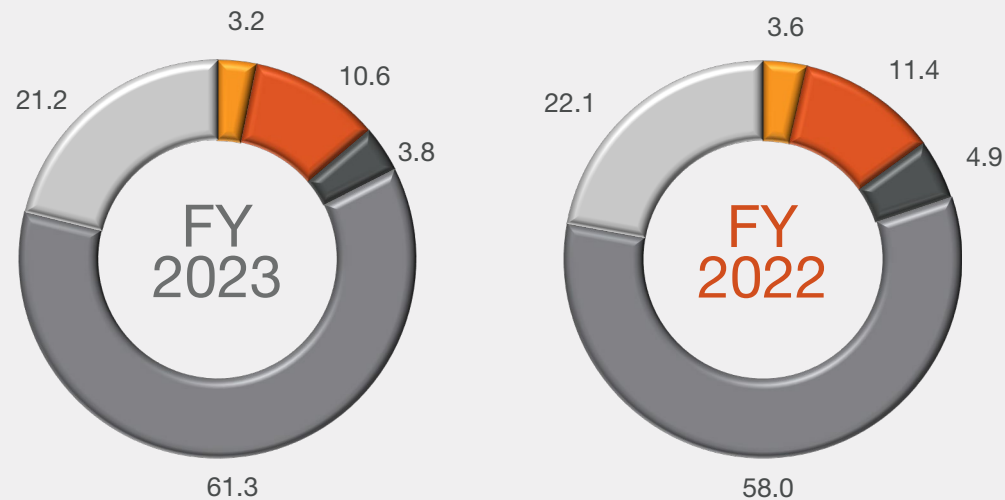
Global ferrochrome demand (mt)



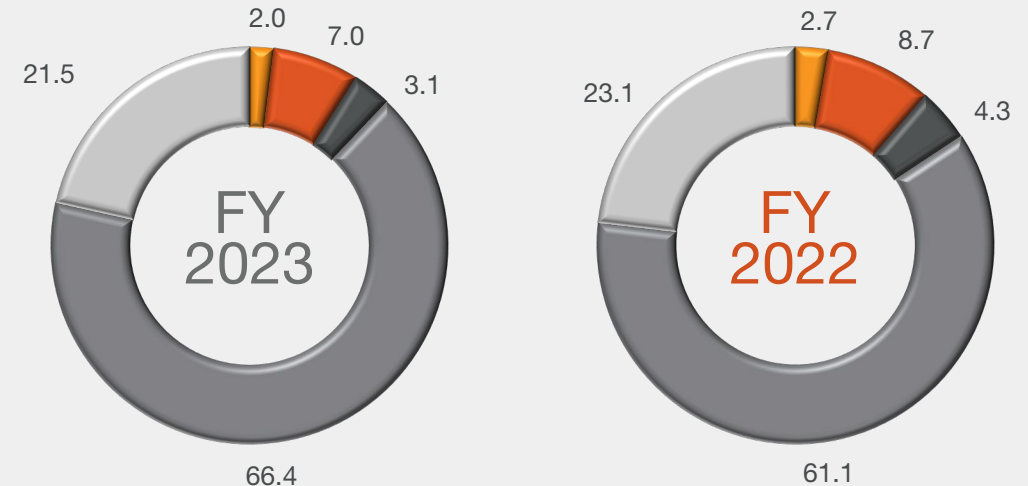
Source for all charts: CRU

CHINA REMAINS A KEY PLAYER IN DEMAND AND SUPPLY DYNAMICS

Global stainless steel production (mt)



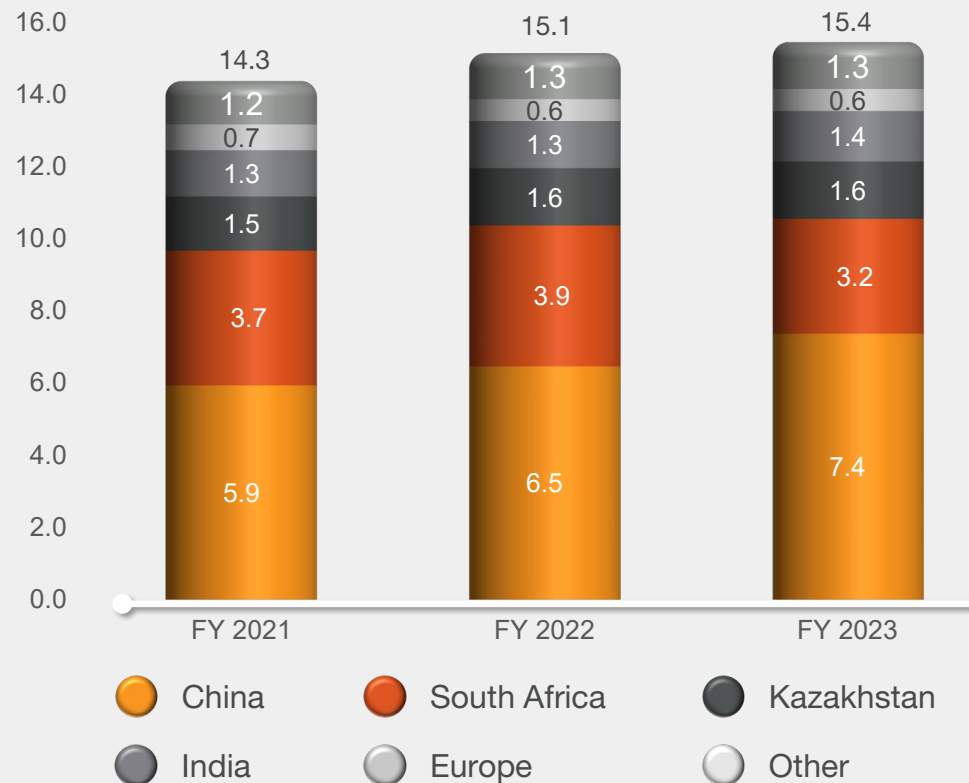
Global ferrochrome demand (mt)



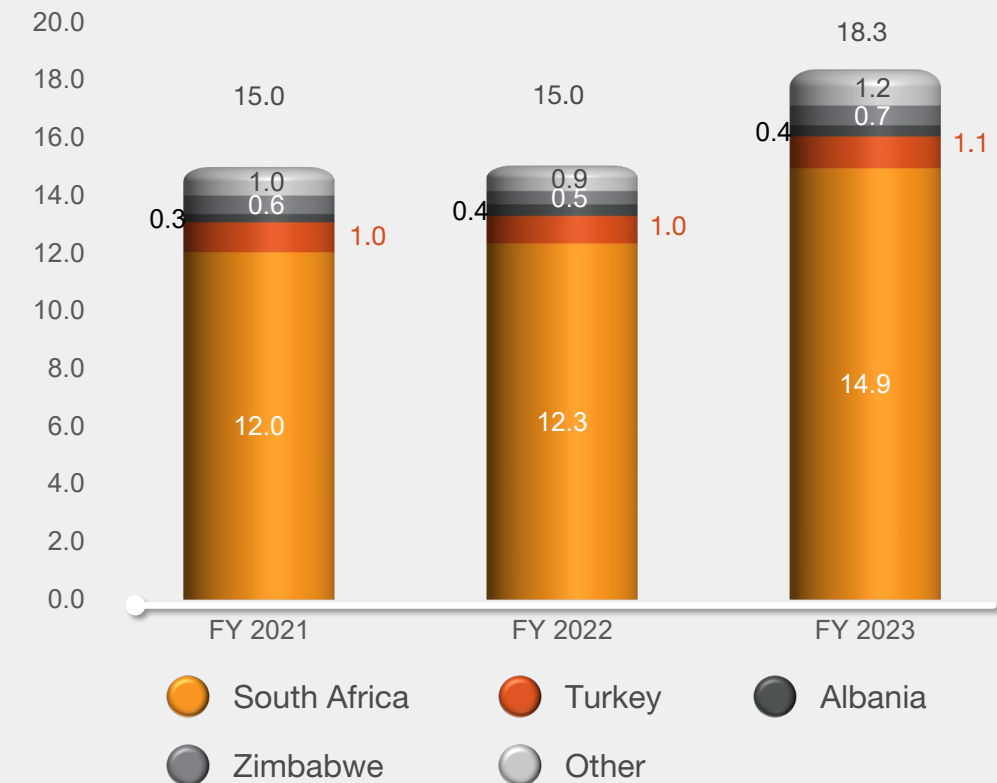
Source for all charts: CRU

CHINA'S FERROCHROME PRODUCTION GROWTH; INCREASE IN ORE IMPORTS INTO CHINA

Global ferrochrome production (mt)



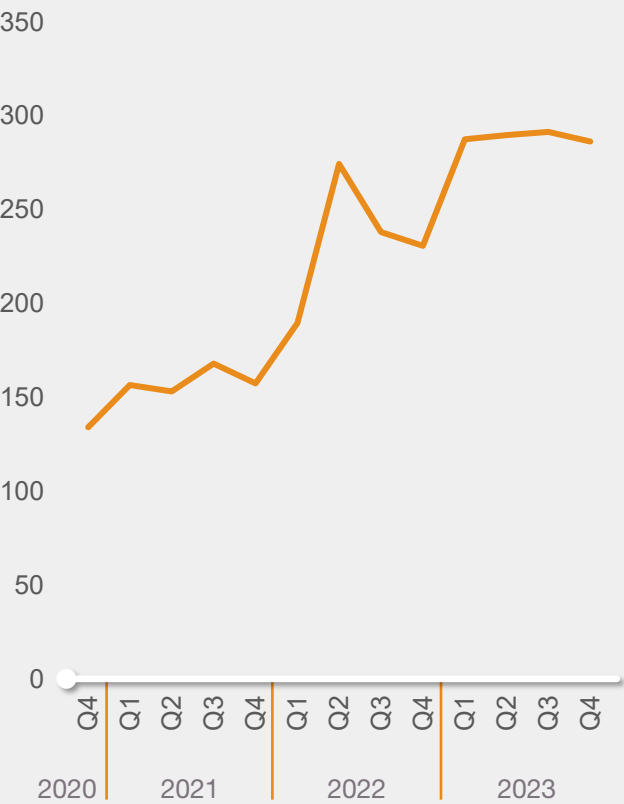
Chrome ore imports into China (mt)



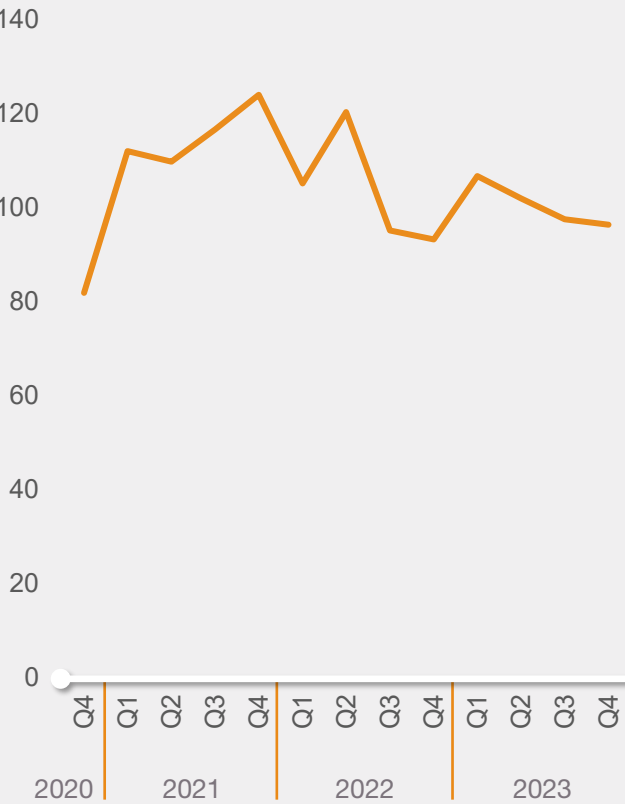
Source for all charts: CRU

MIXED BAG OF PRICES IN 2023

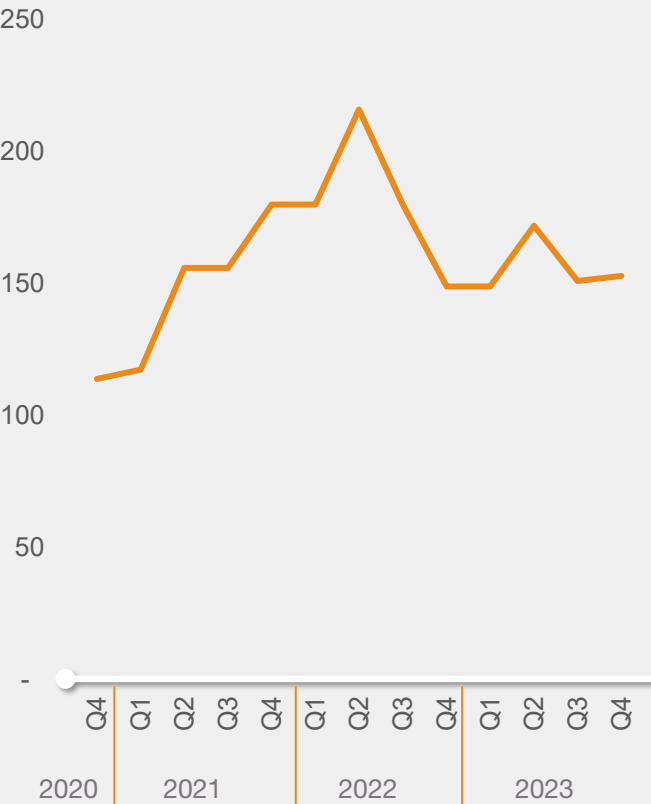
UG2 Merchant prices (USD/t)



Ferrochrome Merchant prices 49%–70% (USc/lb)*



European benchmark ferrochrome price (USc/lb)



Source for all charts: CRU

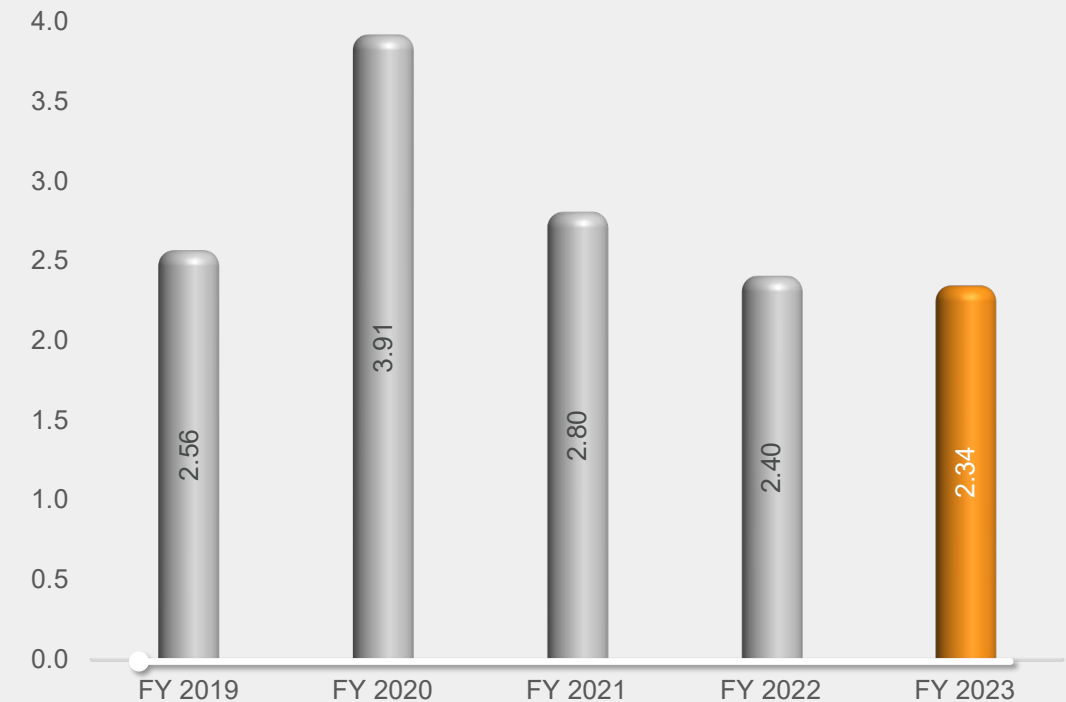
* Series replaced by 48%–63% from mid May 2021

OPERATIONAL REVIEW

HEALTH AND SAFETY OF EMPLOYEES CENTRAL TO OPERATIONS

- Sadly, 2 fatalities in 2023 and 1 in January 2024
- TRIFR improved to 2.34 from 2.40 in December 2023
- Safety of our employees remains a critical focus area with the goal of achieving zero harm
- Safety campaigns and programs continue to be run for all staff to put safety top of mind

Total Recordable Injury Frequency Rate (TRIFR)



ESKOM UPDATE

- Power supply challenges led to electricity outages
- Venture impacted by load curtailment from level 3 over the reporting period
- Double-digit tariff increases, effective from April 2023, directly impact cost competitiveness
- Renewable energy sources are being explored to mitigate power shortages and cost
- Negotiated Pricing Agreement approved by Eskom and NERSA
- Conclusion of agreement to provide pricing certainty

RENEWABLE ENERGY

Co-Generation

- Alternative technologies for producing electricity from off-gas are being considered

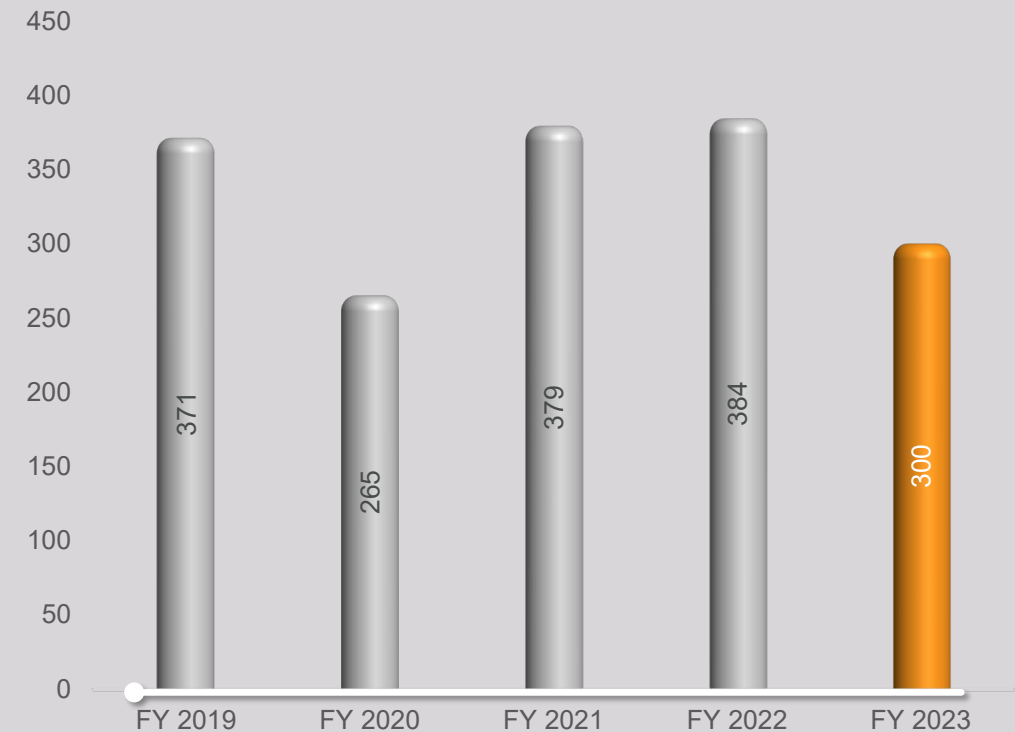
Renewable Energy

- Renewable energy from solar and wind sources under consideration for use by the Venture
- The development of both on-site (behind the meter) and off-site (wheeling) projects are at advanced stages
- Commercial structures and associated risk allocation on the renewable energy projects negotiations are being finalised
- The first 100MW off-site solar project due to achieve financial close in H1 2024

PRODUCTION SCALED BACK

- Ferrochrome production decreased to 300kt
 - Installed capacity utilisation of 63%
 - 78% utilisation of available capacity
- Only the Lion smelter operated during the high electricity demand season
- Rustenburg smelter has not operated since the winter shutdown
- Lydenburg smelter, Rustenburg furnace 6 and Waterval mine are still under care and maintenance
- Boshhoek mine sale process in final stages with few regulatory approvals outstanding

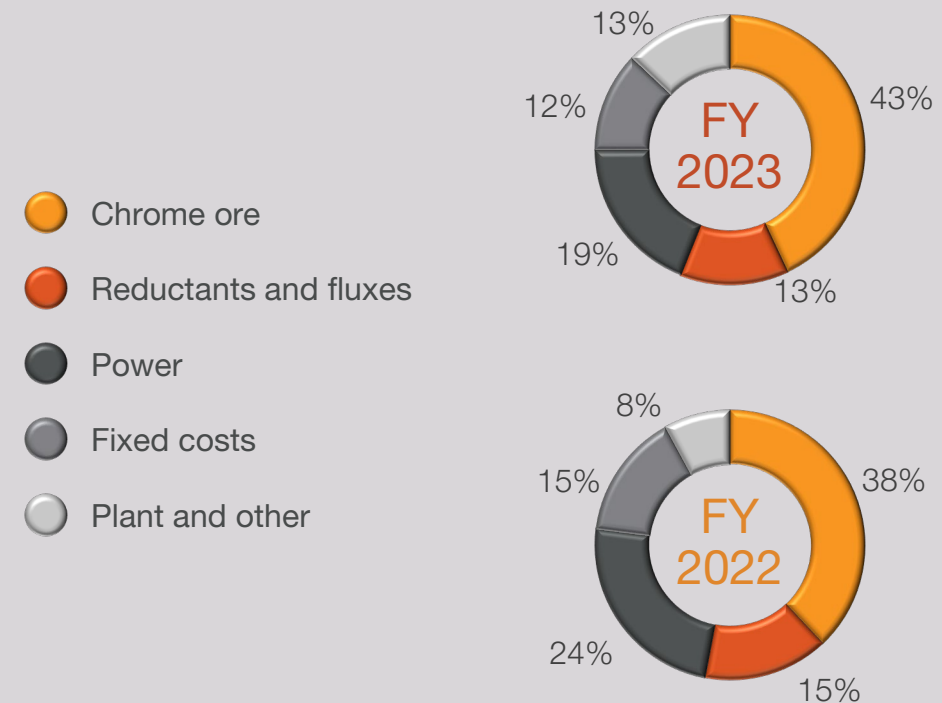
Ferrochrome production (kt)



COST PRESSURES UNRELENTING

- Total production cost per tonne increased by 28% year-on-year, influenced by:
 - Higher chrome ore prices
 - Higher reductants costs
 - Higher power tariffs
 - Higher fixed costs absorbed
 - General price inflation

Breakdown of C3 production costs



PLATINUM GROUP METALS (PGMs) OPERATIONS

- One of the highlights in 2023 was the contribution of the Eastern PGMs processing plant and operation to the Venture
- PGMs production capacity increases substantially. New PGM X plant will add to growth
- Merafe's share of revenue increases to R133 million
- PGMs production volumes higher
 - Venture's feed volume was 236kt (2022: 160kt)
 - Venture's production volume was 31 431 oz (2022: 15 464 oz)
- PGMs pricing pressure
 - Platinum prices 1% lower year-on-year
 - Rhodium prices 59% lower year-on-year

- ESG compliance remains an important pillar in how we run the business
- JSE Sustainability Disclosure guidance used to enhance IAR disclosures
- Other avenues to enhance ESG disclosures to be explored
- The Venture's decarbonisation pathway, which uses 2019 levels as a base, is:
 - a 15% reduction of total emissions (scope 1,2 and 3) by 2026,
 - a 25% reduction of total emissions by 2030,
 - a 50% reduction of total emissions by 2035, and
 - net zero total emissions by 2050.



FINANCIAL REVIEW



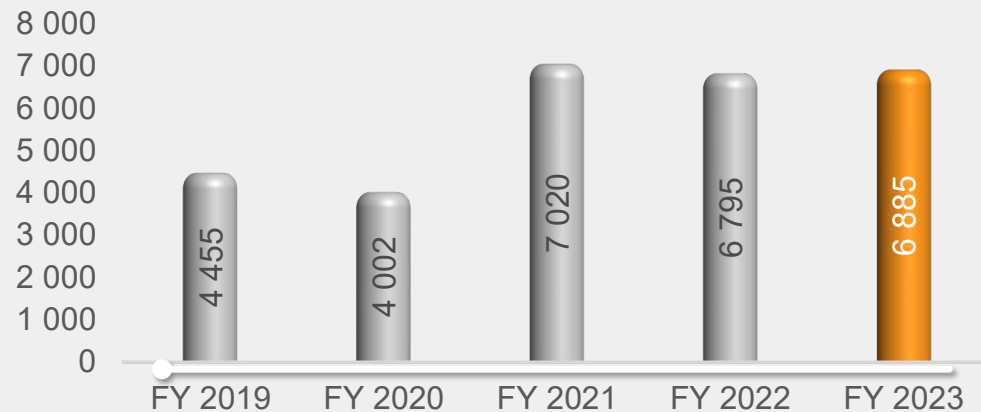
REVENUE

Increase in revenue year-on-year (YoY)

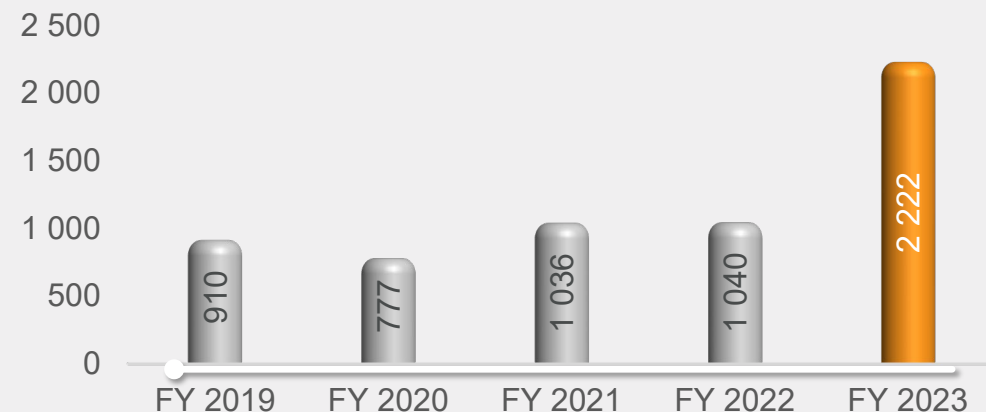
- Total revenue increased by 16% YoY to R9 244 million
- Ferrochrome revenue increased by 1% YoY to R6 885 million
- Chrome ore revenue increased by 114% YoY to R2 222 million
- Higher chrome ore but lower ferrochrome volume sold

- PGMs revenue increased from R100 million to R133 million
- Market dynamics led to higher chrome ore prices and volume sold
- Weaker average ZAR:USD exchange rate contributed to revenue growth
- Ferrochrome prices lower due to market pressures

Ferrochrome revenue (R'm)

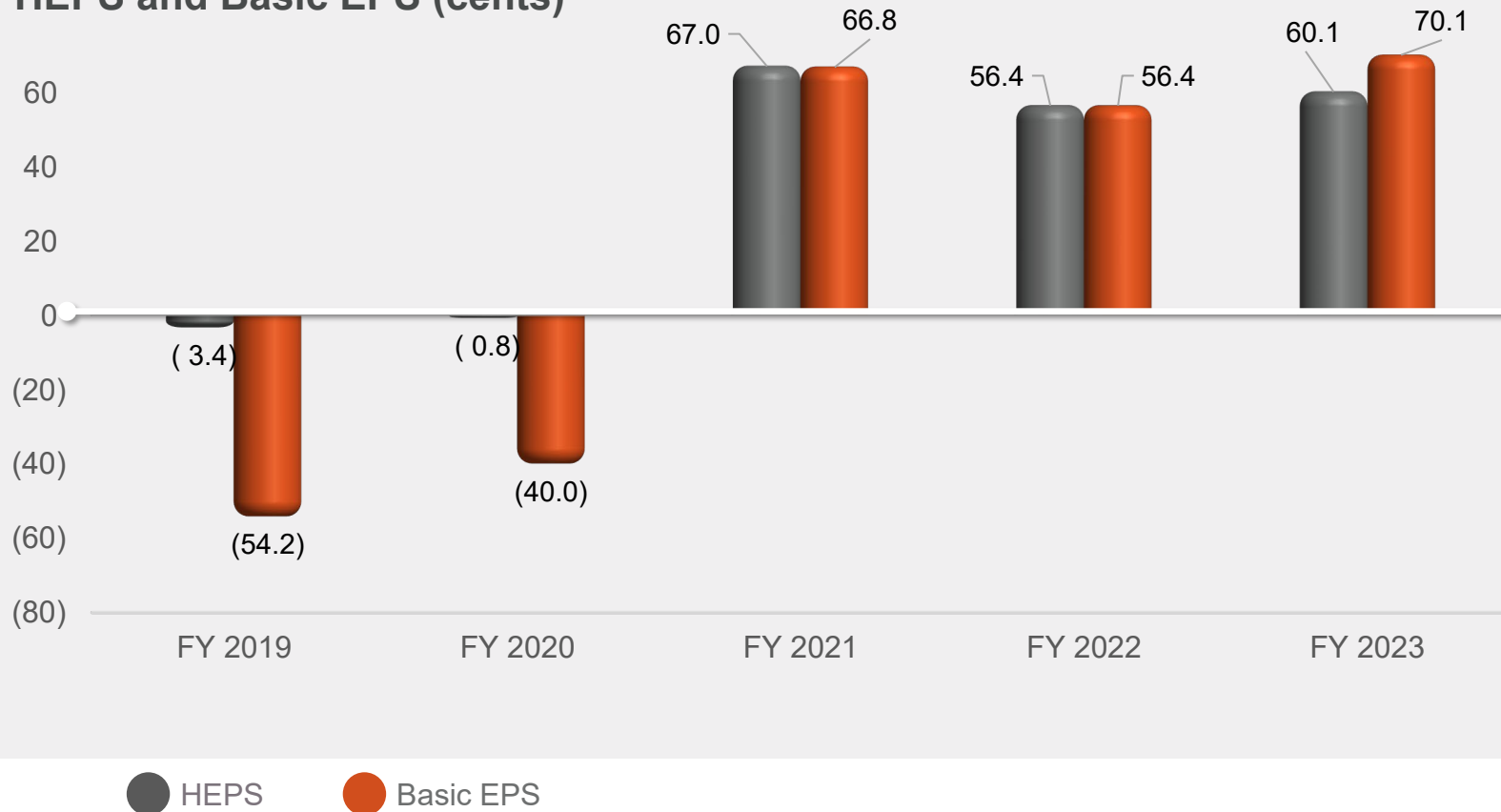


Chrome ore revenue (R'm)



EARNINGS

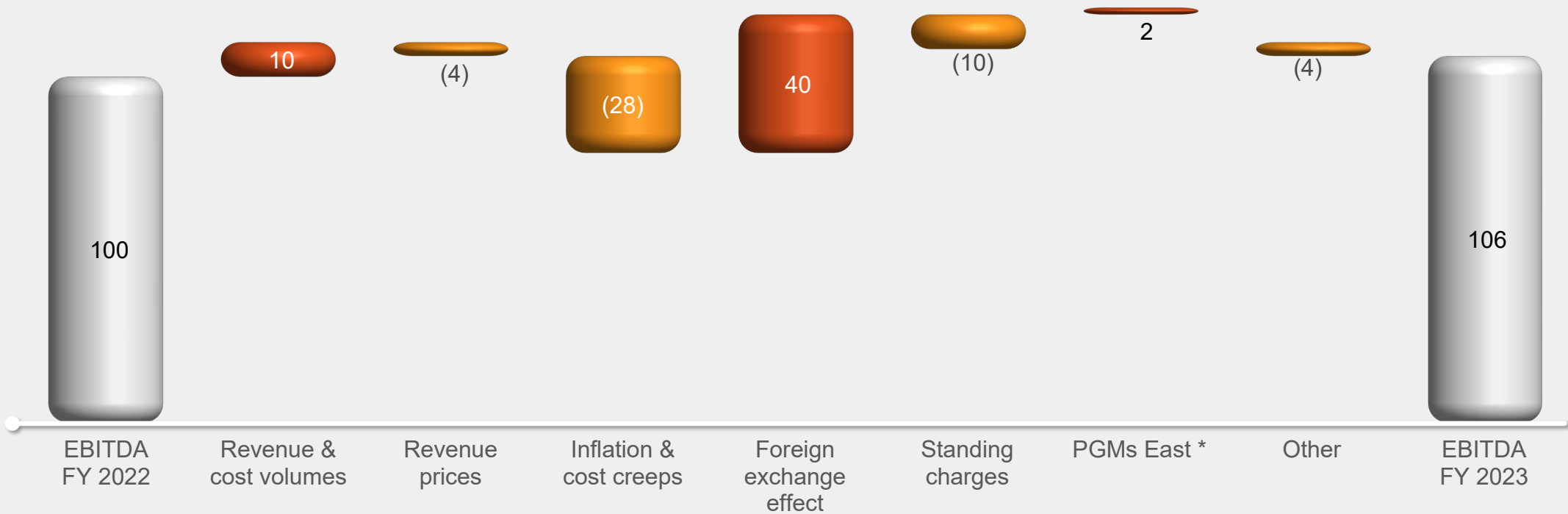
HEPS and Basic EPS (cents)



- Headline earnings per share of 60.1c for the year
- Key contributors to earnings were higher chrome prices and volume sold plus a weaker ZAR:USD exchange rate

EBITDA

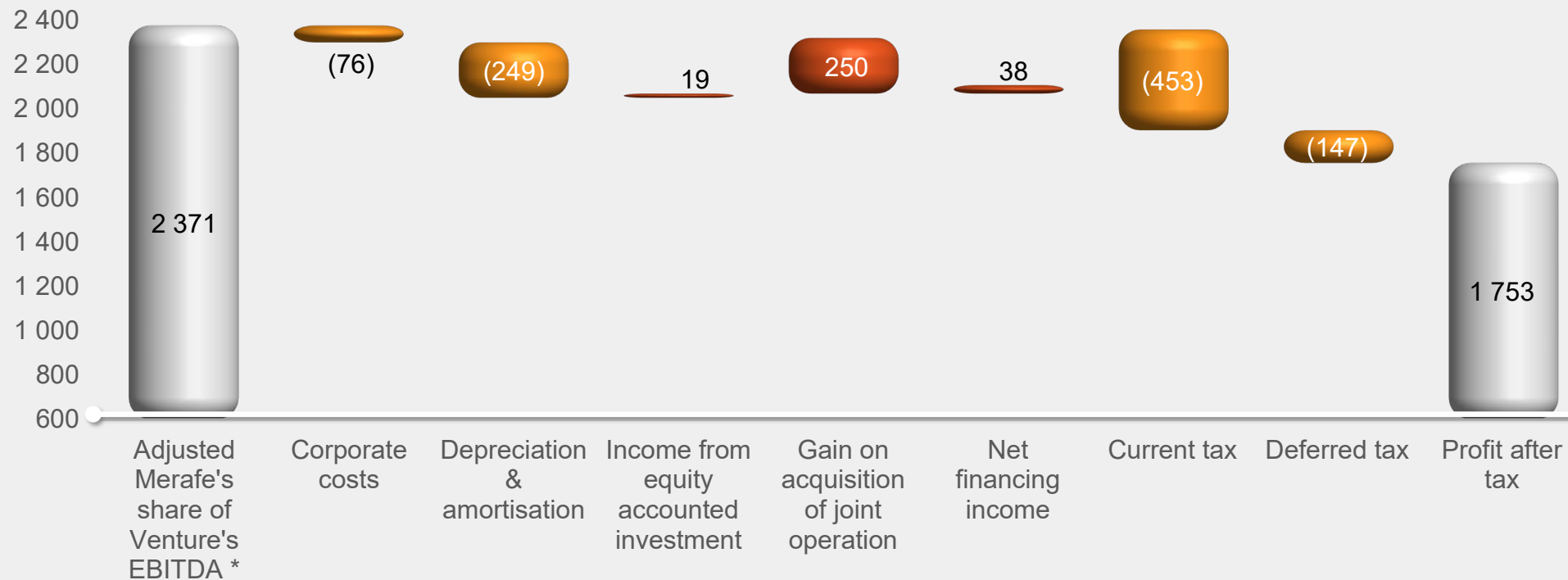
EBITDA from the Venture variance analysis: FY 2023 vs FY 2022 (%)



* = Excludes the gain on acquisition of joint operation

EBITDA RECONCILIATION TO PROFIT

Venture's EBITDA reconciliation to Merafe's profit after tax (R'm)



* = Merafe's share of Venture's EBITDA of R2 358m add cost of sales adjustment of R13m

FINANCIAL PERFORMANCE OVERVIEW

For the year ended	31 Dec 2023 R'm	31 Dec 2022 R'm
Ferrochrome revenue	6 885	6 795
Chrome ore revenue	2 222	1 040
PGMs revenue	133	100
Other revenue	3	4
Foreign exchange gain	99	68
Operating expenses	(6 972)	(5 802)
Merafe's share of PSV EBITDA (adjusted)*	2 371	2 205
Gain on acquisition of joint operation	250	-
Merafe's corporate costs	(76)	(65)
Merafe's EBITDA	2 545	2 141
Depreciation and amortisation	(249)	(220)
Income from equity accounted investment	19	4
Net financing income	38	24
Taxation	(600)	(539)
Earnings after tax	1 753	1 410
Headline earnings per share (cents)	60.1	56.4

* = Merafe's share of Venture's EBITDA of R2 358m add cost of sales adjustment of R13m

Ferrochrome revenue

- Impacted by lower prices

Chrome ore revenue

- Driven by higher prices, increased sales volume and a weaker ZAR:USD exchange rate

PGMs revenue

- Influenced by inclusion of the Eastern PGMs operation

Foreign exchange gain

- A function of the ZAR:USD exchange rate

Operating expenses

- Production cost per tonne increased by 28% year-on-year. Higher production input costs and fixed cost absorption rate key reasons
- Operating expenses were also affected by general inflation

Merafe corporate costs

- VAT, inflation and legal fees key reasons

Depreciation and amortization

- Higher depreciation due to capital expenditure

Gain on acquisition of joint operation

- Gain recognised on net asset value of contribution on acquisition date

Taxation

- Comprises current tax and deferred tax
- Current tax is lower due to capital expenditure

FINANCIAL POSITION

As at	31 Dec 2023 R'm	31 Dec 2022 R'm
Total non-current assets	1 479	1 170
Current assets		
Inventories	1 916	2 373
Trade and other receivables	1 545	868
Current tax receivable	65	-
Cash and cash equivalents	1 656	1 269
Total current assets	6 661	4 510
Assets held for sale	1	1
Total assets	6 662	5 681
Total non-current liabilities	419	418
Total current liabilities	972	908
Liabilities directly associated with assets held for sale	13	24

Non-current assets

Include property, plant and equipment & intangible assets

Inventories

Increase due to market dynamics and higher production costs

Closing FeCr finished goods of 81kt represent 2 to 3 months' sales

Trade and other receivables

Increase a result of higher sales in Q4 2023 and a weaker closing ZAR:USD exchange rate

Cash and cash equivalents

Increase due to higher 2023 earnings

Liabilities

Non-current include rehabilitation provision and deferred tax liability

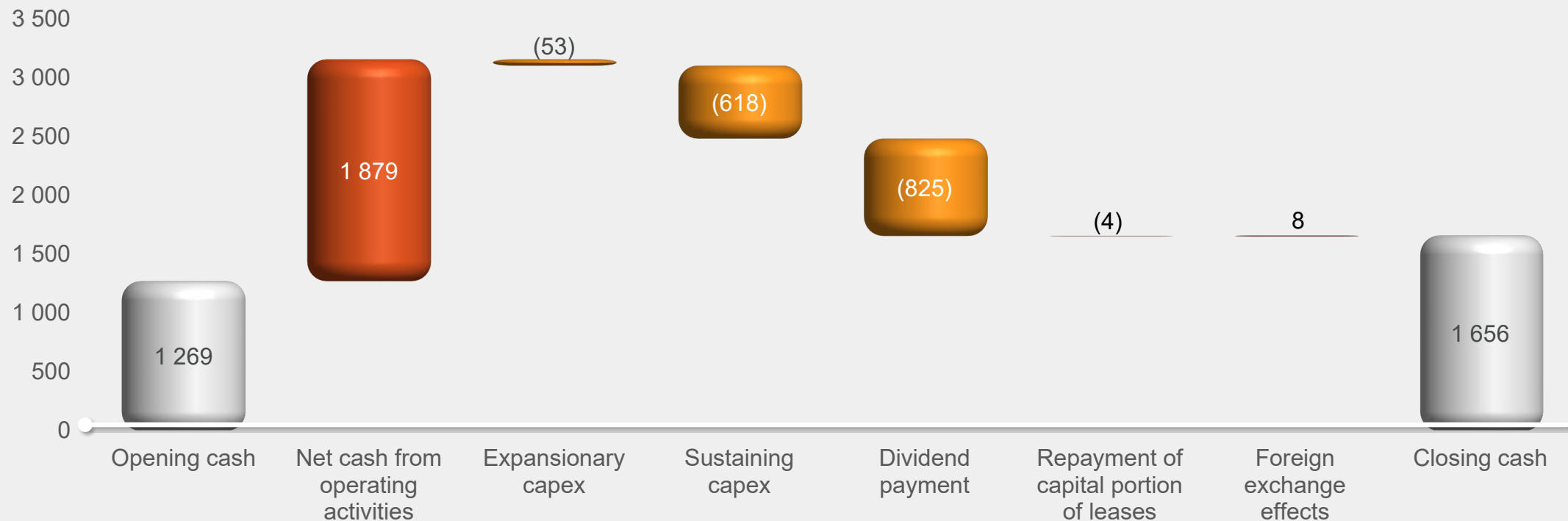
Current include trade and other payables

Assets held for sale & associated liabilities

These items relate to Boshhoek mine which is in the sale process.

RECONCILIATION OF CASH

Reconciliation of cash (R'm)



SUFFICIENT HEADROOM UNDER FACILITIES

As at 31 December 2023	Venture & Unicorn (Merafe's share) ² R'm	Merafe head office R'm	Merafe total R'm
Closing cash	959	697	1 656

As at 31 December 2023	Venture facilities R'm	Interest bearing debt ¹ R'm	Merafe total R'm
Total facilities in place	Unspecified	300	300
Total facilities utilised	–	–	–
Headroom	Unspecified	300	300

1) Committed unsecured three-year revolving credit facility with ABSA

2) Includes R328m cash ring-fenced for rehabilitation liabilities

DIVIDEND

DIVIDEND

1

The Board has declared a final ordinary cash dividend of **R550** million

2

The final dividend amounts to **22** cents per share before dividend tax

3

This brings the full year dividend to **R1 050** million amounting to **42** cents per share before dividend tax

4

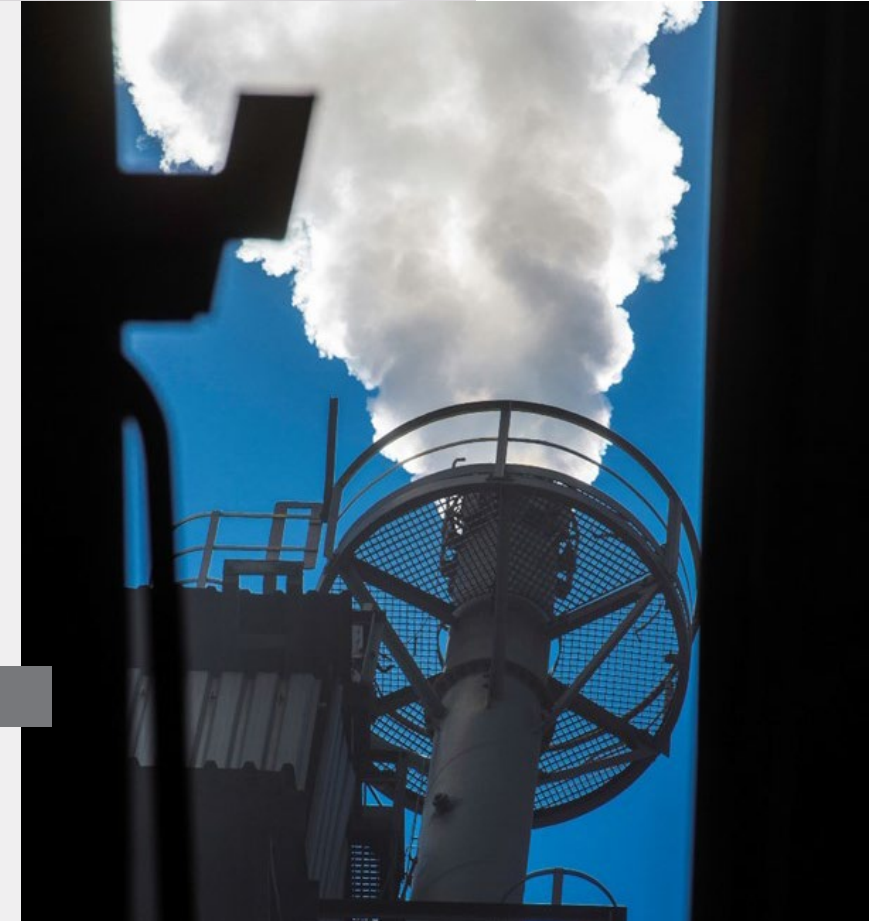
The full year dividend works out to **70%** of headline earnings

OUTLOOK



OUTLOOK

- 2024 is expected to be a mixed bag of challenges and opportunities
- Challenges include economic slowdown, cost pressures, geopolitical tensions, ESG concerns and price volatility
- Opportunities include slowing down inflation and recovery in Europe
- Local risks include electricity challenges and logistics constraints
- Venture opportunities include implementing the NPA agreement and pursuing green energy solutions
- Focus continues to be on:
 - Efficient operations
 - Cash preservation
 - Cost control
 - Efficient capital allocation
- Committed to creating shared value for our stakeholders





THANK YOU

